

Memorial Hospital of Lafayette County
800 Clay Street
Darlington, WI 53530
(608) 776-4466

Type: GMS Critical Access Hospital
Control: County
Fiscal Year: 01/01/02 to 12/31/02

County: Lafayette
Analysis Area: Southern (1)
Volume Group: 1

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	20.7%	57.4%	0.36	55.2%	0.37	15.9%	1.30	17.0%	1.22
Obstetrics	6.7%	39.6%	0.17	41.3%	0.16	5.7%	1.18	4.6%	1.45
Pediatrics	. %	48.0%	.	46.0%	.	20.4%	.	. %	.
Total hospital	17.9%	55.9%	0.32	54.7%	0.33	31.3%	0.57	14.5%	1.23
Average Census (Patients)									
Adult medical-surgical	4.1	30.4	0.14	31.2	0.13	2.1	1.94	3.4	1.22
Obstetrics	0.3	3.9	0.09	4.1	0.08	0.0	8.02	0.2	1.45
Pediatrics	0.0	1.8	0.00	1.6	0.00	0.5	0.00	0.0	.
Total hospital	4.5	55.4	0.08	54.3	0.08	9.1	0.49	3.6	1.23
Average Length of Stay (Days)									
Adult medical-surgical	2.7	3.9	0.69	3.7	0.73	3.1	0.87	2.8	0.98
Obstetrics	2.2	2.4	0.91	2.0	1.08	2.1	1.03	2.2	1.01
Pediatrics	.	2.4	.	3.1	.	1.7	.	.	.
Total hospital	2.4	4.3	0.56	4.3	0.56	6.6	0.37	2.8	0.88
Surgical Operations									
Inpatient	103	1,424	0.07	1,694	0.06	36	2.85	71	1.45
Outpatient	445	3,187	0.14	3,961	0.11	152	2.93	420	1.06
Inpatient as % of all surgeries	18.8%	30.9%	0.61	30.0%	0.63	19.2%	0.98	14.5%	1.30
Outpatient Visits									
Non-emergency visits	19,614	75,046	0.26	108,040	0.18	8,386	2.34	18,512	1.06
Emergency visits	2,570	14,086	0.18	14,024	0.18	1,720	1.49	2,537	1.01
Full-time Equivalents (FTEs)									
Administrators	3.0	14.8	0.20	13.3	0.23	3.4	0.88	3.0	1.00
Nurses, licensed	13.8	160.1	0.09	172.9	0.08	19.7	0.70	12.9	1.07
Ancillary nursing personnel	10.3	54.3	0.19	44.8	0.23	8.1	1.28	10.3	1.01
All other personnel	38.7	384.2	0.10	462.2	0.08	38.0	1.02	37.2	1.04
Total FTEs	65.9	613.5	0.11	693.1	0.10	69.2	0.95	63.4	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	22.2	14.6	1.51	13.3	1.67	36.0	0.62	30.1	0.74
Nurses, licensed	102.2	157.9	0.65	172.8	0.59	207.7	0.49	129.4	0.79
Ancillary nursing personnel	76.2	53.6	1.42	44.8	1.70	85.0	0.90	103.0	0.74
All other personnel	286.1	378.9	0.76	462.1	0.62	400.4	0.71	373.8	0.77
Total FTEs	486.7	605.0	0.80	692.9	0.70	729.0	0.67	636.4	0.76

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	25	Health maintenance		Beds set up and staffed	10	Bassinets	6
Discharges	674	organization (HMO)	Yes	Discharges	59	Total births	57
Inpatient days	1,632	Preferred Provider		Inpatient days	392	Newborn days	115
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	20	559	1,510	20.7%	4.1	2.7
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	5	56	122	6.7%	0.3	2.2
Psychiatric	2	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	3	0	3.0	Radiological services personnel	2	3	3.4
Physicians and dentists	0	0	0.0	Occupational therapists	0	0	0.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	11	3	12.2	Physical therapists	0	0	0.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	0	1.0
Licensed practical nurses	1	1	1.6	Recreational therapists	0	0	0.0
Ancillary nursing personnel	9	4	10.3	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	3	0	3.0
Medical records personnel	3	1	3.4	All other personnel	19	8	22.4
Pharmacy personnel	1	0	1.0	-----			
Clinical laboratory personnel	3	3	4.6	TOTAL	56	23	65.9

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$9,381,099	Cash and cash equivalents	\$909,659	Current liabilities	\$885,483
Less deductions	2,083,364	Net Patient receivables	1,519,632	Long-term debt	815,624
Net patient revenue	7,297,735	Other receivables	0	Other liabilities	0
Plus other revenue	71,959	Land, bldgs and equip: Net	2,364,531	Subtotal	1,701,107
Total revenue	7,369,694	Other assets	328,505		
Less expenses	6,866,331			Unrestricted fund balance	3,421,220
Nonoperating gains/losses	92,688	Total Assets	\$5,122,327	Total liabilities & fund balance	\$5,122,327
Net Income	\$596,051			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$4,701,454]	50.1%	41.7%	1.20	39.1%	1.28	58.9%	0.85	50.1%	1.00
Medical Assistance [\$431,429]	4.6%	9.0%	0.51	6.6%	0.69	10.1%	0.46	4.8%	0.96
Commercial [\$3,928,645]	41.9%	43.2%	0.97	48.4%	0.87	26.7%	1.57	41.0%	1.02
All other [\$319,571]	3.4%	6.1%	0.56	5.9%	0.58	4.3%	0.79	4.1%	0.83
Deductions as % of Total Gross Patient Revenue									
Medicare [\$1,446,068]	15.4%	23.7%	0.65	20.4%	0.76	26.7%	0.58	15.2%	1.02
Medical Assistance [\$209,448]	2.2%	6.0%	0.37	4.2%	0.53	4.6%	0.49	2.2%	1.04
Commercial [\$426,368]	4.5%	9.4%	0.48	10.8%	0.42	4.5%	1.02	3.8%	1.19
Charity care [\$1,480]	0.0%	1.2%	0.01	1.3%	0.01	0.5%	0.03	0.0%	3.18
All other [\$0]	0.0%	1.4%	0.00	1.2%	0.00	0.4%	0.00	0.0%	.
Total deductions [\$2,083,364]	22.2%	41.7%	0.53	38.0%	0.58	36.7%	0.60	21.1%	1.05
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.0%	5.1%	0.19	9.2%	0.11	2.8%	0.35	1.0%	0.98
Net gains/losses as % of net income	15.6%	5.3%	2.94	11.7%	1.33	4.7%	3.33	85.0%	0.18
Expenses as % of Total Expenses									
Salary/fringe benefit[\$2,785,004]	40.6%	47.8%	0.85	50.0%	0.81	51.3%	0.79	42.0%	0.97
Supplies and services[\$3,613,732]	52.6%	40.5%	1.30	39.1%	1.35	38.7%	1.36	49.4%	1.07
Capital component [\$372,484]	5.4%	8.7%	0.62	8.2%	0.66	7.3%	0.74	6.2%	0.88
Bad debt [\$95,111]	1.4%	3.0%	0.46	2.7%	0.51	2.6%	0.53	2.5%	0.56
Fiscal Statistics									
Operating margin	6.8%	6.1%	1.13	5.4%	1.26	4.5%	1.51	2.8%	2.45
Total hospital profit margin	8.0%	6.4%	1.25	6.1%	1.31	4.7%	1.68	16.0%	0.50
Return on equity	17.4%	10.0%	1.74	11.5%	1.52	28.0%	0.62	41.4%	0.42
Current ratio	3.1	2.5	1.23	2.3	1.36	1.5	2.02	3.1	1.00
Days in net patient accounts receivable	76.0	57.8	1.31	62.7	1.21	60.9	1.25	.	.
Average payment period	49.5	52.6	0.94	52.0	0.95	66.6	0.74	40.6	1.22
Equity financing	66.8%	56.2%	1.19	48.3%	1.38	26.3%	2.54	62.8%	1.06
Long-term debt to equity ratio	0.2	0.5	0.50	0.8	0.31	1.4	0.17	0.4	0.66
Times interest earned	16.7	5.0	3.33	4.6	3.64	5.7	2.91	17.3	0.97
Total asset turnover	1.4	0.9	1.63	0.9	1.60	1.5	0.93	1.4	1.03
Average age of plant: years	8.7	9.5	0.92	10.3	0.85	11.4	0.77	8.5	1.03
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	20.0%	.
Output gross rev (% of total gross pt. rev)	59.0%	44.1%	1.34	43.8%	1.35	32.5%	1.82	64.2%	0.92
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,314	\$7,870	0.55	\$8,404	0.51	\$8,870	0.49	\$4,902	0.88
Inpatient net revenue per day	\$1,437	\$1,834	0.78	\$1,902	0.76	\$2,010	0.71	\$1,806	0.80
Outpatient net rev per visit	\$198	\$343	0.58	\$247	0.80	\$253	0.78	\$185	1.07